CITY OF SAN ANTONIO Office of the City Manager

MEMORANDUM

TO:

Sheryl Sculley, City Manager

FROM:

Ben Gorzell, Jr., CPA, Chief Financial Officer

COPIES:

Mayor and City Council

SUBJECT:

Financial Underwriter Syndicate for the Convention Center Expansion Financing

DATE:

August 29, 2012

Due to a reorganization, Frost Bank has requested to be removed from the Underwriting Syndicate for the Convention Center Expansion financing. However, Frost Bank will remain in the City's Financial Underwriting Pool to be considered for future bond transactions.

Staff recommends replacing Frost Bank with M.E. Allison & Co., Inc. for the Convention Center Expansion financing. Attached please find the revised Proposed Financial Underwriting Syndicate for this transaction.

If you have any questions or require additional information, please feel free to contact me at extension 8652.

EXHIBIT I

Proposed Financial Underwriting Syndicates

Convention Center Expansion Financing

| | <u>Firm</u> | Role | SBEDA Designation |
|----|--|-----------------------------|-------------------|
| 1 | J.P. Morgan Securities, LLC | Senior Book Running Manager | |
| 2 | Citigroup Global Markets, Inc. | Co-Senior Manager | |
| 3 | Cabrera Capital Markets, LLC | Co-Manager | |
| 4 | Loop Capital Markets, LLC | Co-Manager | MBE |
| 5 | M.E. Allison & Co., Inc. | Co-Manager | SBE |
| 6 | Piper Jaffray & Co. | Co-Manager | |
| 7 | RBC Capital Markets, LLC | Co-Manager | |
| 8 | SAMCO Capital Markets, Inc. | Co-Manager | |
| 9 | Siebert Brandford Shank & Co., LLC | Co-Manager | MBE, WBE |
| 10 | Stifel, Nicolaus & Company, Incorporated | Co-Manager | |
| 11 | Wells Fargo Bank, National Association | Co-Manager | |